Passenger Rail Agency of South Africa Chief Information Officer Chris Mbatha

## To Whom It May Concern

I am very happy to write this letter of recommendation for Dr. Frank Huebinger. Since December 2014 Frank has worked as a subcontractor of Ebcont (Vienna). Ebcont supports us in handling of 'Big Data' and Frank has been their main representative in South Africa.

The Project comprises the joined development of a data management strategy for the complex IT structure of PRASA and the delivery of a platform based on the cutting edge technology of Marklogic to jointly manage the big data amount distributed in all parts of PRASA.

Frank was involved in the contract negotiations and the discussions of project specifics from the beginning. During these discussions Frank was highly professional and extremely effective. Frank is able to convince and inspire people on all levels. It didn't matter if he spoke on board level or on technical level. With his knowledge and empathy he gained immediate trust with all partners. This helped him to provide creative and practical solutions in difficult situations.

Right from the start of the project Frank created an atmosphere of collaboration. His organizational skills and dedication were crucial for the progress of the project.

I am glad to recommend Frank for any project to be managed. I am convinced he will prove his capabilities in many future ventures. I wish him well for the future.

Please feel free to contact me for further reference.

Pretoria, February 24th. 2016

Chris Mbatha



